

Workspot Enhanced Cloud PCs with Akamai Cloud

Enterprise provider enabled simplified deployment, global low latency, and stronger security for fully managed cloud PCs



Reduced latency
up to 95%



Accelerated
deployment timelines



Improved end-user
experience

Delivering enterprise-ready cloud PCs at scale

Workspot delivers a turnkey, enterprise-ready desktop as a service (DaaS) solution that transforms traditional virtual desktop infrastructure (VDI) into a fully managed **cloud PC** experience. Partnering with leading cloud providers, Workspot enables organizations to deliver high-performance desktops closer to end users. By deploying its DaaS solution on **Akamai Cloud** via the Akamai Qualified Compute Partner Program, it further empowered its customers to more quickly and easily deploy their VDI environments while benefiting from significantly lower latency.

Replacing complex virtual desktop infrastructure

Traditional virtual desktop infrastructure has long been one of the most complex enterprise workloads. Organizations typically had to procure hardware, integrate software layers, and manage ongoing updates and operations themselves — often taking months of deployment effort.

“VDI is extremely complex to deploy and even harder to operate,” said Amitabh Sinha, Co-Founder and Chief Strategy Officer of Workspot. “Customers essentially build and maintain everything themselves.”

This complexity is compounded by performance limitations. Centralized deployments often force global users to connect back to distant data centers, introducing significant latency.

“A user far from the data center would experience noticeable lag,” he explained.

Turning cloud desktops into a turnkey service

Workspot redefined this model by delivering cloud PCs as a fully managed service, removing the need for customers to assemble or operate underlying infrastructure.

“Customers don’t want to manage infrastructure. They want a service that just works,” Sinha said. With Workspot, enterprises consume virtual desktops as a service while Workspot handles deployment, updates, and operations behind the scenes.

Workspot.

Location

Campbell, California
[workspot.com](https://www.workspot.com)

Industry

Software and SaaS

Solution

Cloud Computing



The Workspot platform delivers:

- Fully managed cloud desktop delivery
- Reduced operational overhead for IT teams
- A simplified enterprise consumption model

This shift fundamentally changed the operating model for enterprise IT, reducing complexity and enabling faster rollout of global desktop environments. It also enabled what Workspot calls a “planet-scale solution” manageable from a single interface. “We allow our customers’ IT departments to easily provision, operate, and monitor the solution across the world,” Sinha explained.

Expanding to Akamai Cloud via the Akamai Qualified Compute Partner Program

To offer its customers a full range of cloud options, Workspot joined the Akamai Qualified Compute Partner Program. The [program](#) is a curated ecosystem of technology partners whose solutions are vetted to run, scale, and secure workloads on Akamai Cloud.

Sinha said, “Akamai Cloud runs on one of the world’s most distributed platforms, placing compute closer to end users than any other cloud. Akamai has built a trusted relationship with customers around the world based on its ability to deliver applications and content on the edge with low latency.”

He also pointed to the strength of the partnership: “Akamai brought a customer-first mindset — helping integrate our platform, align on joint solutions, and drive demand through its field and sales teams.”

Improving user experiences while reducing IT burden

Running [Workspot](#) on Akamai Cloud provides a differentiated experience compared to traditional cloud deployments. By placing desktops closer to users, organizations can significantly reduce latency and improve responsiveness.

“With Akamai, we can deliver desktops much closer to users, which dramatically improves performance,” Sinha said.

According to Sinha, the impact is substantial. “Latency that might have been 100 milliseconds can drop to a fraction of that — in some cases reduced by up to 95%.”

Performance isn’t the only benefit Workspot’s customers enjoy. While end users gain fast, consistent access to cloud desktops with low latency, IT teams benefit from reduced operational complexity and fewer infrastructure challenges.

“When deploying Workspot on Akamai versus another cloud choice, customers will see faster time to go live, better performance, low operational overhead, and improved security,” explained Sinha. “It ultimately gives IT teams peace of mind.”



Akamai enabled faster rollout, lower latency, and stronger security — with less effort.

Amitabh Sinha
Co-Founder and Chief
Strategy Officer, Workspot

Enabling global scale and new growth opportunities

By combining a fully managed service model with Akamai's [edge infrastructure](#), Workspot is redefining how enterprises deliver desktops to a global workforce.

"Akamai provides the low-latency foundation that makes this possible at scale," Sinha said. "It allows us to deliver the experience customers expect."

Beyond performance, the partnership also creates new growth opportunities. As part of the Akamai Qualified Compute Partner ecosystem, Workspot can reach a broader base of global customers and expand its footprint.

"We value being part of a program that brings differentiated solutions to a large, global customer base," Sinha concluded.

Workspot.

The Workspot Enterprise VDI Platform is engineered for simplicity — without compromises. Workspot is the only 100% cloud native, unified VDI platform for securely delivering Windows 10/11 and Linux virtual desktops and apps across on-premises infrastructure and multiple public clouds. Support your multicloud/hybrid strategy and address every enterprise use case with a single, proven solution that modernizes and future-proofs end-user computing in your organization.